



# Small Balance Loans

## PRICING GUIDE

## think **BIG** FOR YOUR NEXT CRE FINANCING

**Basis Investment Group**, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

### WESTERN REGION

Product		Term (yrs)	Top Markets	Standard Markets
Hybrid	5-Year	5 fixed, 15 float	2.89% - 3.36%	3.18% - 3.65%
	7-Year	7 fixed, 13 float	3.11% - 3.67%	3.24% - 3.80%
	10-Year	10 fixed, 10 float	3.39% - 3.99%	3.53% - 4.13%
Fixed	5-Year	5 fixed	2.84% - 3.31%	3.18% - 3.65%
	7-Year	7 fixed	3.11% - 3.67%	3.24% - 3.80%
	10-Year	10 fixed	3.44% - 4.04%	3.58% - 4.18%

**RATE ASSUMPTIONS**

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV

Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

Parameters by Market		
	Min DCR	Max LTV
Top Markets	1.20x	80%
Standard Markets	1.25x	80%
Small Markets	1.30x	75%*
Very Small Markets	1.40x	75%*

\*75% for acquisitions; 70% for refinance

Program Highlights	
<ul style="list-style-type: none"> <li>• Non-recourse</li> <li>• Partial and full-term interest only available</li> <li>• Multiple step-down prepayment structures</li> <li>• Loans between \$1 - \$7.5 million nationwide</li> <li>• Discounts for affordable housing</li> </ul>	
Loan Amount	Unit Limitation
≤ \$6 million	None
> \$6 million and ≤ \$7.5 million	Up to 100 units <ul style="list-style-type: none"> <li>◦ Exceptions permitted above 100 units</li> <li>◦ Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request</li> </ul>

**Pricing Varies Depending On:**

Prepayment Structure

Loan LTV

DSCR

Income Profile

Interest Only Period

**FOR  
ADDITIONAL  
INFORMATION:**

(212) 842-5712



info@basisinvgroup.com



www.basisinvgroup.com