



# Small Balance Loans

## PRICING GUIDE

## think **BIG** FOR YOUR NEXT CRE FINANCING

**Basis Investment Group**, a direct and full-service lender, originates diversified CRE debt loans and investments across the capital stack of stabilized, transitional and development assets nationwide. Our CRE products include the following:

- Freddie Mac SBL (\$1MM+ for stabilized multifamily)
- Bridge Loans (\$10MM+ for most CRE property types)
- CMBS Loans (\$3MM+ for most CRE property types)
- Mezzanine/Preferred Equity (\$2MM+ for most CRE property types)
- Competitive pricing and structures

### WESTERN REGION

#### Pricing Update

| Product |         | Term (yrs)         | Top Markets   | Standard Markets |
|---------|---------|--------------------|---------------|------------------|
| Hybrid  | 5-Year  | 5 fixed, 15 float  | 3.19% - 3.66% | 3.53% - 4.00%    |
|         | 7-Year  | 7 fixed, 13 float  | 3.36% - 3.92% | 3.49% - 4.05%    |
|         | 10-Year | 10 fixed, 10 float | 3.49% - 4.09% | 3.73% - 4.33%    |
| Fixed   | 5-Year  | 5 fixed            | 3.19% - 3.66% | 3.53% - 4.00%    |
|         | 7-Year  | 7 fixed            | 3.36% - 3.92% | 3.49% - 4.05%    |
|         | 10-Year | 10 fixed           | 3.59% - 4.19% | 3.73% - 4.33%    |

#### RATE ASSUMPTIONS

Bottom end of range: Yield maintenance prepay, no interest only, maximum DCR, 55% LTV

Top end of range: Standard prepay, standard interest only, minimum DCR, 80% LTV

| Parameters by Market |         |         |
|----------------------|---------|---------|
|                      | Min DCR | Max LTV |
| Top Markets          | 1.20x   | 80%     |
| Standard Markets     | 1.25x   | 80%     |
| Small Markets        | 1.30x   | 75%*    |
| Very Small Markets   | 1.40x   | 75%*    |

\*75% for acquisitions; 70% for refinance

| Program Highlights  |  |
|---|--|
| <ul style="list-style-type: none"> <li>• Non-recourse</li> <li>• Partial and full-term interest only available</li> <li>• Multiple step-down prepayment structures</li> <li>• Loans between \$1 - \$7.5 million nationwide</li> <li>• Discounts for affordable housing</li> </ul> |  |
| Loan Amount   | Unit Limitation  |
| ≤ \$6 million   | None   |
| > \$6 million and ≤ \$7.5 million   | Up to 100 units <ul style="list-style-type: none"> <li>◦ Exceptions permitted above 100 units</li> <li>◦ Deals within this range in Small/Very Small Markets may be permitted subject to Freddie's approval of an exception request</li> </ul> |

#### Pricing Varies Depending On:

Prepayment Structure

Loan LTV

DSCR

Income Profile

Interest Only Period

FOR  
ADDITIONAL  
INFORMATION:



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